

LESSON PLAN 2017-18 (EVEN SEMESTER)

(From January 2018 to April 2018)

Name of Associate Professor : Dr. Shashi Khurana (Commerce) SMS Khalsa Labana Girls College Barara

Class and Section : B.Com II Sem (Commerce)

Subject : Advance Financial Accounting

Day	Topic	
Week 1, Day 1 , 01 Jan 18	Brach Accounts Introduction	
Week 1, Day 2, 02 Jan 18	Types of Branches	
Week 1, Day 3, 03 Jan 18	Debtor Method	
Week 1, Day 4, 04 Jan 18	Debtor Method	
Week 1, Day 5, 05 Jan 18	Final Account Method	
Week 1, Day 6, 06 Jan 18	Stock and Debtor Method	
Week 2, Day 1 ,08 Jan 18	Stock and Debtor Method	
Week 2, Day 2, 09 Jan 18	Whole Sale Branch	
Week 2, Day 3, 10 Jan 18	Whole Sale and Retail Branch	
Week 2, Day 4, 11 Jan 18	Practice of Practical Questions	
Week 2, Day 5, 12 Jan 18	Practice of Practical Questions	
Week 2, Day 6, 13 Jan 18	Assignment	
Week 3, Day 1, 15 Jan 18	Test	
Week 3, Day 2, 16 Jan 18	Hire Purchase System	
Week 3, Day 3, 17 Jan 18	Provision of Hire Purchase	
Week 3, Day 4, 18 Jan 18	Credit sale and Hire Purchase	
Week 3, Day 5, 19 Jan 18	Necessary Accounts	
Week 3, Day 6, 20 Jan 18	Assets A/c, Vendors A/c, Interest A/c	
Week 4, Day 1, 22 Jan 18	HOLIDAY	
Week 4, Day 2, 23 Jan 18	Payment of Half Yearly Instalment	
Week 4, Day 3, 24 Jan 18	HOLIDAY	
Week 4, Day 4, 25 Jan 18	Calculation of Cash Price	
Week 4, Day 5, 26 Jan 18	HOLIDAY	
Week 4, Day 6, 27 Jan 18	Calculation of Interest	
Week 5, Day 1, 29 Jan 18	After Sales Service	
Week 5, Day 2, 30 Jan 18	Repossession of Goods	
Week 5, Day 3, 31 Jan 18	HOLIDAY	
Week 5, Day 4 , 01 Feb 18	Transfer of Asset to third Party	
Week 5, Day 5, 02 Feb 18	Sale of Assest by Hire Purchaser	
Week 5, Day 6, 03 Feb 18	Instalment of Payment system	
Week 6, Day 1, 05 Feb 18	Practice of Practical Questions	
Week 6, Day 2, 06 Feb 18	Practice of Practical Questions	
Week 6, Day 3, 06 Feb 18	Assignment	
Week 6, Day 4 ,07 Feb 18	Test	
Week 6, Day 5, 09 Feb 18	Partnership Accounts Introduction	
Week 6, Day 6, 10 Feb 18	HOLIDAY	
Week 7, Day 1, 12 Feb 18	Nature of partnership firm	
Week 7, Day 2, 13 Feb 18	HOLIDAY	
Week 7, Day 3, 14 Feb 18	Partnership Deed	
Week 7, Day 4, 15 Feb 18	Capital Account of Partners	
Week 7, Day 5, 16 Feb 18	Interest on Drawings	
Week 7, Day 6, 17 Feb 18	Adjustment Before Closed A/cs	
Week 8, Day 1, 19 Feb 18	Adjustment After Closed A/c	
Week 8, Day 2, 20 Feb 18	Gurantee of profit to a partner	
Week 8, Day 3, 21 Feb 18	Practice of Practical Questions	
Week 8, Day 4, 22 Feb 18	Practice of Practical Questions	
Week 8, Day 5, 23 Feb 18	Assignment	
Week 8, Day 6, 24 Feb 18	Test	
Week 9, Day 1, 26 Feb 18	Admission of a partner Introduction	
Week 9, Day 2, 27 Feb 18	Main Features of Partnership	
Week 9, Day 3, 28 Feb 18	VACATIONS	
Week 9, Day 4, 01 Mar 18	VACATIONS	
Week 9, Day 5, 02 Mar 18	VACATIONS	
Week 9, Day 6, 03 Mar 18	VACATIONS	
Week 10, Day 1, 05 Mar 18	New Profit sharing Ratio	
Week 10, Day 2, 06 Mar 18	Goodwill	
Week 10, Day 3, 07 Mar 18	Method of Goodwill	
Week 10, Day 4, 08 Mar 18	Average Profit Method	
Week 10, Day 5, 09 Mar 18	Super Profit Method	
Week 10, Day 6, 10 Mar 18	Change in Profit Sharing Ratio	

Week 11, Day 1, 12 Mar 18	Revaluation of Assets and Liabilities	
Week 11, Day 2, 13 Mar 18	Practice of Practical Questions	
Week 11, Day 3, 14 Mar 18	Practice of Practical Questions	
Week 11, Day 4, 15 Mar 18	Assignment	
Week 11, Day 5, 16 Mar 18	Test	
Week 11, Day 6, 17 Mar 18	Retirement Introduction	
Week 12, Day 1, 19 Mar 18	Calculation of New Profit Ratio	
Week 12, Day 2, 20 Mar 18	Calculation of Gaining Ratio	
Week 12, Day 3, 21 Mar 18	Treatment of Goodwill	
Week 12, Day 4, 22 Mar 18	Revaluation of Assets and Liabilities	
Week 12, Day 5, 23 Mar 18	HOLIDAY	
Week 12, Day 6, 24 Mar 18	Practice of Practical Questions	
Week 13, Day 1, 26 Mar 18	Practice of Practical Questions	
Week 13, Day 2, 27 Mar 18	Assignment	
Week 13, Day 3, 28 Mar 18	Test	
Week 13, Day 4, 29 Mar 18	HOLIDAY	
Week 13, Day 5, 30 Mar 18	Dissolution of Partnership Firm	
Week 13, Day 6, 31 Mar 18	Modes of Dissolution	
Week 14, Day 1, 02 Apr 18	Settlement of Accounts	
Week 14, Day 2, 03 Apr 18	Realisation Account	
Week 14, Day 3, 04 Apr 18	Partner's Loan Account	
Week 14, Day 4, 05 Apr 18	Partner's capital Account	
Week 14, Day 5, 06 Apr 18	Insolvency of a Partner	
Week 14, Day 6, 07 Apr 18	Rule of Garner vs Murray	
Week 15, Day 1, 09 Apr 18	Difference of a firm & A Partnership	
Week 15, Day 2, 10 Apr 18	When all Partners become insolvent	
Week 15, Day 3, 11 Apr 18	Joint life Policy	
Week 15, Day 4, 12 Apr 18	Practice of Practical Questions	
Week 15, Day 5, 13 Apr 18	Practice of Practical Questions	
Week 15, Day 6, 14 Apr 18	HOLIDAY	
Week 16, Day 1, 16 Apr 18	Revision of Branch Account	
Week 16, Day 2, 17 Apr 18	Revision of Branch Account	
Week 16, Day 3, 18 Apr 18	HOLIDAY	
Week 16, Day 4, 19 Apr 18	Test	
Week 16, Day 5, 20 Apr 18	Revision of Hire Purchase	
Week 16, Day 6, 21 Apr 18	test	
Week 17, Day 1, 23 Apr 18	Revision of Admission of Partners	
Week 17, Day 2, 24 Apr 18	Test	
Week 17, Day 3, 25 Apr 18	Revision of Retirement of Partner	
Week 17, Day 4, 26 Apr 18	Test	
Week 17, Day 5, 27 Apr 18	Revision of Dissolution	
Week 17, Day 6, 28 Apr 18	Test	
Week 18, Day 1, 30 Apr 18	Examinations	

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LESSON PLAN 2017-18 (EVEN SEMESTER)

(From January 2018 to April 2018)

Name of Associate Professor : Dr. Shashi Khurana (Commerce) SMS Khalsa Labana Girls College Barara

Class and Section : B.Com VI Sem (Commerce)

Subject : Income Tax

Day	Topic	
Week 1, Day 1, 01 Jan 18	Deduction From Gross Total Income	
Week 1, Day 2, 02 Jan 18	80C, 80CCC, 80 CCD	
Week 1, Day 3, 03 Jan 18	80CCC, 80CCG, 80D, 80DD, 80DDDB	
Week 1, Day 4, 04 Jan 18	80E, 80G, 80GG, 80GA, 80GGB, 80IA	
Week 1, Day 5, 05 Jan 18	80IIB, 80JAA, 80TTA, 80U	
Week 1, Day 6, 06 Jan 18	Practice of Practical Questions	
Week 2, Day 1, 08 Jan 18	Assignment	
Week 2, Day 2, 09 Jan 18	Assessment of Individual	
Week 2, Day 3, 10 Jan 18	Alternate Minimum Tax	
Week 2, Day 4, 11 Jan 18	Rate of AMT	
Week 2, Day 5, 12 Jan 18	Practice of Illustrations	
Week 2, Day 6, 13 Jan 18	Practice of Practical Questions	
Week 3, Day 1, 15 Jan 18	Assignment	
Week 3, Day 2, 16 Jan 18	Test	
Week 3, Day 3, 17 Jan 18	Rebate and Relief of Tax	
Week 3, Day 4, 18 Jan 18	Rebate and Relief of Tax	
Week 3, Day 5, 19 Jan 18	Assessment of Hindu Undivided Family	
Week 3, Day 6, 20 Jan 18	Basic Criteria for a HUF	
Week 4, Day 1, 22 Jan 18	HOLIDAY	
Week 4, Day 2, 23 Jan 18	Computation of Taxable Income of HUF	
Week 4, Day 3, 24 Jan 18	HOLIDAY	
Week 4, Day 4, 25 Jan 18	Practice of Practical Questions	
Week 4, Day 5, 26 Jan 18	HOLIDAY	
Week 4, Day 6, 27 Jan 18	Assignment	
Week 5, Day 1, 29 Jan 18	Test	
Week 5, Day 2, 30 Jan 18	Taxation of Firms	
Week 5, Day 3, 31 Jan 18	HOLIDAY	
Week 5, Day 4, 01 Feb 18	Status of Firm	
Week 5, Day 5, 02 Feb 18	Assessment of Income of Partners	
Week 5, Day 6, 03 Feb 18	Practice of Practical	
Week 6, Day 1, 05 Feb 18	Assignment	
Week 6, Day 2, 06 Feb 18	Test	
Week 6, Day 3, 06 Feb 18	Assessment of AOP	
Week 6, Day 4, 07 Feb 18	Assessment of Companies	
Week 6, Day 5, 09 Feb 18	MAT Credit	
Week 6, Day 6, 10 Feb 18	HOLIDAY	
Week 7, Day 1, 12 Feb 18	Dividend Distribution Tax Under section 115(0)	
Week 7, Day 2, 13 Feb 18	HOLIDAY	
Week 7, Day 3, 14 Feb 18	Practice of Practical	
Week 7, Day 4, 15 Feb 18	Assignment	
Week 7, Day 5, 16 Feb 18	Test	
Week 7, Day 6, 17 Feb 18	Income Tax Authorities Introduction	
Week 8, Day 1, 19 Feb 18	Central Board of direct Taxes	
Week 8, Day 2, 20 Feb 18	Director General, Chief Commissioner of income Tax	
Week 8, Day 3, 21 Feb 18	Assessing Officer, Income Tax Inspector	
Week 8, Day 4, 22 Feb 18	Assignment	
Week 8, Day 5, 23 Feb 18	Test	
Week 8, Day 6, 24 Feb 18	Return of Income Tax Introduction	
Week 9, Day 1, 26 Feb 18	Compulsory Return of Income	
Week 9, Day 2, 27 Feb 18	Modes of Filing the Return of Income	
Week 9, Day 3, 28 Feb 18	VACATIONS	
Week 9, Day 4, 01 Mar 18	VACATIONS	
Week 9, Day 5, 02 Mar 18	VACATIONS	
Week 9, Day 6, 03 Mar 18	VACATIONS	
Week 10, Day 1, 05 Mar 18	Types of Return	
Week 10, Day 2, 06 Mar 18	Permanent Account	
Week 10, Day 3, 07 Mar 18	Types of Assessment	
Week 10, Day 4, 08 Mar 18	Assignment Check	
Week 10, Day 5, 09 Mar 18	Test	
Week 10, Day 6, 10 Mar 18	Tax deduction at Source	

Week 11, Day 1, 12 Mar 18	Tax deduction at Source	
Week 11, Day 2, 13 Mar 18	PAN and TAN	
Week 11, Day 3, 14 Mar 18	Tax Collected at Source	
Week 11, Day 4, 15 Mar 18	Filling of Tax Collection at Source Return	
Week 11, Day 5, 16 Mar 18	Assignment	
Week 11, Day 6, 17 Mar 18	Test	
Week 12, Day 1, 19 Mar 18	Advance Payment of Tax Introduction	
Week 12, Day 2, 20 Mar 18	Liability of Advance Tax	
Week 12, Day 3, 21 Mar 18	Payment of Advance tax	
Week 12, Day 4, 22 Mar 18	Advance Tax in Case of Capital Gain	
Week 12, Day 5, 23 Mar 18	HOLIDAY	
Week 12, Day 6, 24 Mar 18	Assessed Tax	
Week 13, Day 1, 26 Mar 18	Rates of Tax Rates	
Week 13, Day 2, 27 Mar 18	Assignment	
Week 13, Day 3, 28 Mar 18	Test	
Week 13, Day 4, 29 Mar 18	HOLIDAY	
Week 13, Day 5, 30 Mar 18	Tax Recovery	
Week 13, Day 6, 31 Mar 18	Tax Refund	
Week 14, Day 1, 02 Apr 18	Assignment	
Week 14, Day 2, 03 Apr 18	Test	
Week 14, Day 3, 04 Apr 18	Appeal Introduction	
Week 14, Day 4, 05 Apr 18	Appeal to Commissioner of Income Tax	
Week 14, Day 5, 06 Apr 18	Appeal to Appellate Tribunal	
Week 14, Day 6, 07 Apr 18	Time Limit for Disposal of Appeal	
Week 15, Day 1, 09 Apr 18	Appeal to High Court	
Week 15, Day 2, 10 Apr 18	Appeal to Supreme Court	
Week 15, Day 3, 11 Apr 18	Assignment and discussion	
Week 15, Day 4, 12 Apr 18	Test	
Week 15, Day 5, 13 Apr 18	Penalties	
Week 15, Day 6, 14 Apr 18	HOLIDAY	
Week 16, Day 1, 16 Apr 18	Types of Penalties Imposed	
Week 16, Day 2, 17 Apr 18	Reduction or Waiver of Penalty	
Week 16, Day 3, 18 Apr 18	HOLIDAY	
Week 16, Day 4, 19 Apr 18	Assignment	
Week 16, Day 5, 20 Apr 18	Test	
Week 16, Day 6, 21 Apr 18	Offences and Prosecutions	
Week 17, Day 1, 23 Apr 18	Assignment	
Week 17, Day 2, 24 Apr 18	Revision and Discussion	
Week 17, Day 3, 25 Apr 18	Revision and Discussion	
Week 17, Day 4, 26 Apr 18	Test	
Week 17, Day 5, 27 Apr 18	Revision and Discussion	
Week 17, Day 6, 28 Apr 18	Test	
Week 18, Day 1, 30 Apr 18	Examinations	

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LESSON PLAN 2017-18 (EVEN SEMESTER)

(From January 2018 to April 2018)

Name of Associate Professor : Dr. Shashi Khurana (Commerce) SMS Khalsa Labana Girls College Barara

Class and Section : B.Com IV Sem (Commerce)

Subject : Financial Management

Day	Topic	
Week 1, Day 1, 01 Jan 18	Nature of Financial Management	
Week 1, Day 2, 02 Jan 18	Finance Function	
Week 1, Day 3, 03 Jan 18	Objectives of Financial Management	
Week 1, Day 4, 04 Jan 18	Functions of Financial Management	
Week 1, Day 5, 05 Jan 18	Assignment	
Week 1, Day 6, 06 Jan 18	Test	
Week 2, Day 1, 08 Jan 18	Financial Planning, Introduction	
Week 2, Day 2, 09 Jan 18	Objectives and Significance of Financial Planning	
Week 2, Day 3, 10 Jan 18	Procedure of Financial Planning	
Week 2, Day 4, 11 Jan 18	Assessment Funds Requirements	
Week 2, Day 5, 12 Jan 18	Assignment	
Week 2, Day 6, 13 Jan 18	Test and Presentation	
Week 3, Day 1, 15 Jan 18	Capitalisation Introduction	
Week 3, Day 2, 16 Jan 18	Theories of Capitalisation	
Week 3, Day 3, 17 Jan 18	Over Capitalisation	
Week 3, Day 4, 18 Jan 18	Under Capitalisation	
Week 3, Day 5, 19 Jan 18	Assignment	
Week 3, Day 6, 20 Jan 18	Test	
Week 4, Day 1, 22 Jan 18	HOLIDAY	
Week 4, Day 2, 23 Jan 18	Financial Forecasting	
Week 4, Day 3, 24 Jan 18	HOLIDAY	
Week 4, Day 4, 25 Jan 18	Techniques of Financial Forecasting	
Week 4, Day 5, 26 Jan 18	HOLIDAY	
Week 4, Day 6, 27 Jan 18	Assignment	
Week 5, Day 1, 29 Jan 18	Test	
Week 5, Day 2, 30 Jan 18	Sources of Finance	
Week 5, Day 3, 31 Jan 18	HOLIDAY	
Week 5, Day 4, 01 Feb 18	Shares and Debentures	
Week 5, Day 5, 02 Feb 18	Ploughing Back of Profits	
Week 5, Day 6, 03 Feb 18	Assignment	
Week 6, Day 1, 05 Feb 18	Test	
Week 6, Day 2, 06 Feb 18	Debentures	
Week 6, Day 3, 07 Feb 18	Public Deposit	
Week 6, Day 4, 08 Feb 18	Leasing	
Week 6, Day 5, 09 Feb 18	Assignment & Discussion	
Week 6, Day 6, 10 Feb 18	HOLIDAY	
Week 7, Day 1, 12 Feb 18	Test	
Week 7, Day 2, 13 Feb 18	HOLIDAY	
Week 7, Day 3, 14 Feb 18	cost of Capital	
Week 7, Day 4, 15 Feb 18	Importance of Cost of Capital	
Week 7, Day 5, 16 Feb 18	Cost of Shares	
Week 7, Day 6, 17 Feb 18	Cost of Debentures	
Week 8, Day 1, 19 Feb 18	Cost of Retained earnings	
Week 8, Day 2, 20 Feb 18	Practice of Practical Questions	
Week 8, Day 3, 21 Feb 18	Group Discussion	
Week 8, Day 4, 21 Feb 18	Test	
Week 8, Day 5, 23 Feb 18	Capital Structure	
Week 8, Day 6, 24 Feb 18	Factors affecting capital Structures	
Week 9, Day 1, 26 Feb 18	Capital Structure Theories	
Week 9, Day 2, 27 Feb 18	Net Income Approach	
Week 9, Day 3, 28 Feb 18	VACATIONS	
Week 9, Day 4, 01 Mar 18	VACATIONS	
Week 9, Day 5, 02 Mar 18	VACATIONS	
Week 9, Day 6, 03 Mar 18	VACATIONS	
Week 10, Day 1, 05 Mar 18	Net Operating Income Approach	
Week 10, Day 2, 06 Mar 18	MM Approach	
Week 10, Day 3, 07 Mar 18	Assignment	
Week 10, Day 4, 08 Mar 18	Test	
Week 10, Day 5, 09 Mar 18	Operating Leverage	
Week 10, Day 6, 10 Mar 18	Financial Leverage	

Week 11, Day 1, 12 Mar 18	Practice of Practical Questions	
Week 11, Day 2, 13 Mar 18	Assignment	
Week 11, Day 3, 14 Mar 18	Presentation	
Week 11, Day 4, 15 Mar 18	Capital Budgeting	
Week 11, Day 5, 16 Mar 18	Pay Back Method	
Week 11, Day 6, 17 Mar 18	Average Rate of Return Method	
Week 12, Day 1, 19 Mar 18	Discounted cash flow Techniques	
Week 12, Day 2, 20 Mar 18	Internal Rate of Return Method	
Week 12, Day 3, 21 Mar 18	Profitability Index	
Week 12, Day 4, 22 Mar 18	Assignment	
Week 12, Day 5, 23 Mar 18	HOLIDAY	
Week 12, Day 6, 24 Mar 18	Test	
Week 13, Day 1, 26 Mar 18	Management of Working Capital Introduction	
Week 13, Day 2, 27 Mar 18	Factors Affecting working Capital	
Week 13, Day 3, 28 Mar 18	Management of Working Capital	
Week 13, Day 4, 29 Mar 18	HOLIDAY	
Week 13, Day 5, 30 Mar 18	Working Capital Forecast	
Week 13, Day 6, 31 Mar 18	Practice of Practical Questions	
Week 14, Day 1, 02 Apr 18	Practice of Practical Questions	
Week 14, Day 2, 03 Apr 18	Assignment	
Week 14, Day 3, 04 Apr 18	Test	
Week 14, Day 4, 05 Apr 18	Management of Cash	
Week 14, Day 5, 06 Apr 18	Receipt and Payment Method	
Week 14, Day 6, 07 Apr 18	Balance Sheet Method	
Week 15, Day 1, 09 Apr 18	Cash Flow Ratio	
Week 15, Day 2, 10 Apr 18	Assignment and discussion	
Week 15, Day 3, 11 Apr 18	Test	
Week 15, Day 4, 12 Apr 18	Managing the Cash Flow	
Week 15, Day 5, 13 Apr 18	Management of Receivables	
Week 15, Day 6, 14 Apr 18	Holiday	
Week 16, Day 1, 16 Apr 18	Aspects of Receivables Management	
Week 16, Day 2, 17 Apr 18	Assignment	
Week 16, Day 3, 18 Apr 18	HOLIDAY	
Week 16, Day 4, 19 Apr 18	Test	
Week 16, Day 5, 20 Apr 18	Inventory Management	
Week 16, Day 6, 21 Apr 18	Dividend Policy	
Week 17, Day 1, 23 Apr 18	Dividend Theories	
Week 17, Day 2, 24 Apr 18	Practice of Practical Questions	
Week 17, Day 3, 25 Apr 18	Revision and Discussion	
Week 17, Day 4, 26 Apr 18	Revision and Discussion	
Week 17, Day 5, 27 Apr 18	Test	
Week 17, Day 6, 28 Apr 18	Test	
Week 18, Day 1, 30 Apr 18	Examination	

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LESSON PLAN 2017-18 (EVEN SEMESTER)

From January 2018 to April 2018

Name of Associate Professor : Dr. Shashi Khurana (Commerce) SMS Khalsa Labana Girls College Barara

Class and Section : B.Com - VI Semester (Commerce)

Subject : Retail Management

Day	Topic	
Week 1, Day 1 , 01 Jan 18	Chapter -1 Retailing:- Introduction, Nature	
Week 1, Day 2, 02 Jan 18	Scope of Retailing	
Week 1, Day 3, 03 Jan 18	Factors Affecting Retailing	
Week 1, Day 4, 04 Jan 18	Retailing in India	
Week 1, Day 5, 05 Jan 18	Importance of Retailing	
Week 1, Day 6, 06 Jan 18	Presentation/Discussion on Chapter -1	
Week 2, Day 1 ,08 Jan 18	Chapter - 2 Theories and Models : Introduction	
Week 2, Day 2, 09 Jan 18	Theories of Retailing	
Week 2, Day 3, 10 Jan 18	Models of Retailing	
Week 2, Day 4, 11 Jan 18	Organised Retailing	
Week 2, Day 5, 12 Jan 18	Unorganised Retailing	
Week 2, Day 6, 13 Jan 18	Extempore Activity on Chapter 2	
Week 3, Day 1, 15 Jan 18	Chapter -3 Retail Strategy Planning- Introduction	
Week 3, Day 2, 16 Jan 18	Retail Strategy Planning Process	
Week 3, Day 3, 17 Jan 18	International Expansion	
Week 3, Day 4, 18 Jan 18	Ansoff Matric	
Week 3, Day 5, 19 Jan 18	Importance of Strategy Planning	
Week 3, Day 6, 20 Jan 18	Presentation by Student on Chapter 3	
Week 4, Day 1, 22 Jan 18	HOLIDAY	
Week 4, Day 2, 23 Jan 18	Chapter - 4 Primary Retailing Strategies : Introduction	
Week 4, Day 3, 24 Jan 18	HOLIDAY	
Week 4, Day 4, 25 Jan 18	Types of Retail Location	
Week 4, Day 5, 26 Jan 18	HOLIDAY	
Week 4, Day 6, 27 Jan 18	Factors affecting the choice of Store Location	
Week 5, Day 1, 29 Jan 18	Choice of General Location	
Week 5, Day 2, 30 Jan 18	Pricing	
Week 5, Day 3, 31 Jan 18	HOLIDAY	
Week 5, Day 4 , 01 Feb 18	Presentation and discussion on Chapter 4 (Activity)	
Week 5, Day 5, 02 Feb 18	Chapter- 5 Mercandise Planing and Retail Communication	
Week 5, Day 6, 03 Feb 18	Mercandise Planning	
Week 6, Day 1, 05 Feb 18	Process of Merchandise Planning	
Week 6, Day 2, 06 Feb 18	Promotion Budget	
Week 6, Day 3, 07 Feb 18	Promotion Mix	
Week 6, Day 4 ,08 Feb 18	Presenation and Discussion on Chapter 5	
Week 6, Day 5, 09 Feb 18	Class Test on Chapter 1	
Week 6, Day 6, 10 Feb 18	HOLIDAY	
Week 7, Day 1, 12 Feb 18	Chapter - 6 : Security Issues in Retailing : Introduction	
Week 7, Day 2, 13 Feb 18	HOLIDAY	
Week 7, Day 3, 14 Feb 18	Shop Lifting	
Week 7, Day 4, 15 Feb 18	Cash Shrinkage	
Week 7, Day 5, 16 Feb 18	Modern Techniques of Security	
Week 7, Day 6, 17 Feb 18	Presentation on the Chapter - 6	
Week 8, Day 1, 19 Feb 18	Chapter - 7 : Store Design : Introduction	
Week 8, Day 2, 20 Feb 18	factors affecting store Design	
Week 8, Day 3, 21 Feb 18	Components of Store Design	
Week 8, Day 4, 22 Feb 18	Space Planning	
Week 8, Day 5, 23 Feb 18	Latest Store Design	
Week 8, Day 6, 24 Feb 18	Presentation Based on store Design	
Week 9, Day 1, 26 Feb 18	Class test of Chapter - 2	
Week 9, Day 2, 27 Feb 18	Discussion on Changing Scenerio of Retailing	
Week 9, Day 3, 28 Feb 18	VACATIONS	
Week 9, Day 4, 01 Mar 18	VACATIONS	
Week 9, Day 5, 02 Mar 18	VACATIONS	
Week 9, Day 6, 03 Mar 18	VACATIONS	
Week 10, Day 1, 05 Mar 18	Chapter - 8 : Store Layout : Introduction	
Week 10, Day 2, 06 Mar 18	Importance of Store Layout	
Week 10, Day 3, 07 Mar 18	Importance of Store Layout	
Week 10, Day 4, 08 Mar 18	Designing Store Layout	
Week 10, Day 5, 09 Mar 18	Factor Affecting Store Layout	
Week 10, Day 6, 10 Mar 18	Types of Store Layout	

Week 11, Day 1, 12 Mar 18	Advantage of Store Layout	
Week 11, Day 2, 13 Mar 18	Presentation / Discussion on Chapter - 8	
Week 11, Day 3, 14 Mar 18	Need of Store Layout	
Week 11, Day 4, 15 Mar 18	Chapter - 9 : Organisational Structure in Retail (Introduction)	
Week 11, Day 5, 16 Mar 18	Need and Importance of Structures	
Week 11, Day 6, 17 Mar 18	Structures of Small Stores	
Week 12, Day 1, 19 Mar 18	Structures of Organised Retailers	
Week 12, Day 2, 20 Mar 18	HRM - in Retail	
Week 12, Day 3, 21 Mar 18	Implication of HRM in Retail	
Week 12, Day 4, 22 Mar 18	Group Discussion on the Topic of Chapter 9	
Week 12, Day 5, 23 Mar 18	HOLIDAY	
Week 12, Day 6, 24 Mar 18	Chapter - 10: Application of Information Technology in Retailing	
Week 13, Day 1, 26 Mar 18	Meaning of IT - Features of IT	
Week 13, Day 2, 27 Mar 18	Need of IT in Retail	
Week 13, Day 3, 28 Mar 18	Factors Influencing use of IT	
Week 13, Day 4, 29 Mar 18	HOLIDAY	
Week 13, Day 5, 30 Mar 18	Advantage of IT in Retail	
Week 13, Day 6, 31 Mar 18	Limitation of IT in Retail	
Week 14, Day 1, 02 Apr 18	Latest IT techniques in Retail	
Week 14, Day 2, 03 Apr 18	Group Discussion on the Topic IT - Based	
Week 14, Day 3, 04 Apr 18	Class Test of Chapter - 3	
Week 14, Day 4, 05 Apr 18	Chapter - 11: FDI in Retail : Introduction	
Week 14, Day 5, 06 Apr 18	Meaning and Features of FDI	
Week 14, Day 6, 07 Apr 18	Advantage of FDI	
Week 15, Day 1, 09 Apr 18	Limitation/ Challenges in FDI	
Week 15, Day 2, 10 Apr 18	Present Position of FDI	
Week 15, Day 3, 11 Apr 18	Discussion / Presentation on Chapter - 11	
Week 15, Day 4, 12 Apr 18	Class Test of Chapter - 4	
Week 15, Day 5, 13 Apr 18	Chapter -12: Retail Store Management : Introduction	
Week 15, Day 6, 14 Apr 18	HOLIDAY	
Week 16, Day 1, 16 Apr 18	Material Handling	
Week 16, Day 2, 17 Apr 18	Energy Management	
Week 16, Day 3, 18 Apr 18	HOLIDAY	
Week 16, Day 4, 19 Apr 18	On-Line Retailing	
Week 16, Day 5, 20 Apr 18	Class Test of Chapter - 5	
Week 16, Day 6, 21 Apr 18	New Challenges in Retailing	
Week 17, Day 1, 23 Apr 18	Discussion / Presentation on Chapter - 12	
Week 17, Day 2, 24 Apr 18	Class Test of Chapter - 6	
Week 17, Day 3, 25 Apr 18	Class Test of Chapter - 7	
Week 17, Day 4, 26 Apr 18	Class Test of Chapter - 8	
Week 17, Day 5, 27 Apr 18	Class Test of Chapter - 9	
Week 17, Day 6, 28 Apr 18	Class Test of Chapter - 10	
Week 18, Day 1, 30 Apr 18	EXAMINATIONS	

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